

# 27 Liabilities from insurance and investment contracts

## **P&C** insurance

#### Change in insurance liabilities

|                                 |       | 2014  |       | 2013  |       |       |  |
|---------------------------------|-------|-------|-------|-------|-------|-------|--|
| EURm                            | Gross | Ceded | Net   | Gross | Ceded | Net   |  |
| Provision for unearned premiums |       |       |       |       |       |       |  |
| At 1 Jan.                       | 2,065 | 43    | 2,022 | 2,107 | 55    | 2,053 |  |
| Acquired insurance holdings     | -     | -     | 0     | 38    | -     | -     |  |
| Exchange differences            | -69   | 1     | -68   | -127  | -2    | -125  |  |
| Change in provision             | 3     | -3    | -0    | 46    | -10   | 55    |  |
| At 31 Dec.                      | 1,999 | 41    | 1,958 | 2,065 | 43    | 2,022 |  |
|                                 |       |       |       |       |       |       |  |

|                                  |       |       | 2013  |       |       |       |
|----------------------------------|-------|-------|-------|-------|-------|-------|
| EURm                             | Gross | Ceded | Net   | Gross | Ceded | Net   |
| Provision for claims outstanding |       |       |       |       |       |       |
| At 1 Jan.                        | 7,435 | 377   | 7,058 | 7,747 | 522   | 7,225 |
| Disposed insurance holdings      | 45    | -     | 45    | 61    | 0     | 61    |
| Exchange differences             | -245  | -2    | -243  | -314  | -20   | -294  |
| Change in provision              | -50   | -178  | 128   | -59   | -126  | 66    |
| At 31 Dec.                       | 7,185 | 197   | 6,988 | 7,435 | 377   | 7,058 |

### Liabilities from insurance contracts

| EURm   | 2014  | 2013  |
|--|-------|-------|
| Provision for unearned premiums                | 1,999 | 2,065 |
| Provision for claims outstanding               | 7,185 | 7,435 |
| Incurred and reported losses                   | 1,609 | 1,770 |
| Incurred but not reported losses (IBNR)        | 3,298 | 3,538 |
| Provisions for claims-adjustment costs         | 269   | 271   |
| Provisions for annuities and sickness benefits | 2,009 | 1,856 |
| P&C insurance total                            | 9,183 | 9,500 |
| Reinsurers' share                              |       |       |
| Provision for unearned premiums                | 41    | 43    |
| Provision for claims outstanding               | 197   | 376   |
| Incurred and reported losses                   | 98    | 270   |
| Incurred but not reported losses (IBNR)        | 98    | 107   |
| Total reinsurers' share                        | 237   | 420   |

As the P&C insurance is exposed to various exchange rates, comparing the balance sheet data from year to year can be misleading.

### Claims cost trend of P&C insurance

The tables below show the cost trend for the claims for different years. The upper part of the tables shows how an estimate of the total claims costs per claims year evolves annually. The lower section shows how large a share of this is presented in the



2014 contracts

balance sheet.

#### Claims costs before reinsurance

#### **ESTIMATED CLAIMS COST**

| EURm                                      | < 2004 | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | Total  |
|---|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| At the close of the claims year           | 9,825  | 2,517 | 2,522 | 2,588 | 2,715 | 2,718 | 2,829 | 2,914 | 2,953 | 2,851 | 2,835 |        |
| One year later                            | 9,792  | 2,465 | 2,504 | 2,584 | 2,672 | 2,669 | 2,869 | 3,028 | 2,940 | 2,879 |       |        |
| Two years later                           | 9,809  | 2,412 | 2,476 | 2,549 | 2,615 | 2,641 | 2,815 | 3,024 | 2,956 |       |       |        |
| Three years later                         | 9,823  | 2,385 | 2,475 | 2,518 | 2,588 | 2,601 | 2,814 | 3,012 |       |       |       |        |
| Four years later                          | 9,789  | 2,352 | 2,435 | 2,472 | 2,565 | 2,582 | 2,807 |       |       |       |       |        |
| Five years later                          | 9,833  | 2,319 | 2,388 | 2,448 | 2,551 | 2,559 |       |       |       |       |       |        |
| Six years later                           | 9,896  | 2,267 | 2,358 | 2,438 | 2,531 |       |       |       |       |       |       |        |
| Seven years later                         | 9,902  | 2,244 | 2,348 | 2,425 |       |       |       |       |       |       |       |        |
| Eight years later                         | 9,852  | 2,227 | 2,337 |       |       |       |       |       |       |       |       |        |
| Nine years later                          | 9,874  | 2,210 |       |       |       |       |       |       |       |       |       |        |
| Ten years later                           | 9,912  |       |       |       |       |       |       |       |       |       |       |        |
| Current estimate of total claims costs    | 9,912  | 2,210 | 2,337 | 2,425 | 2,531 | 2,559 | 2,807 | 3,012 | 2,956 | 2,879 | 2,835 | 36,463 |
| Total disbursed                           | 7,349  | 2,013 | 2,110 | 2,169 | 2,271 | 2,261 | 2,470 | 2,590 | 2,475 | 2,268 | 1,572 | 29,548 |
| Provision reported in the balance sheet   | 2,563  | 197   | 227   | 256   | 261   | 298   | 337   | 422   | 482   | 611   | 1,263 | 6,916  |
| of which established vested annuities     | 1,390  | 73    | 80    | 77    | 70    | 59    | 75    | 65    | 62    | 47    | 10    | 2,009  |
| Provision for claims-<br>adjustment costs |        |       |       |       |       |       |       |       |       |       |       | 269    |
| Total provision reported in the BS        |        |       |       |       |       |       |       |       |       |       |       | 7,185  |

## Claims costs after reinsurance

## **ESTIMATED CLAIMS COST**

| EURm                            | < 2004 | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | Total |
|---------------------------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| At the close of the claims year | 9,070  | 2,375 | 2,418 | 2,490 | 2,598 | 2,604 | 2,691 | 2,756 | 2,756 | 2,801 | 2,795 |       |
| One year later                  | 9,022  | 2,318 | 2,390 | 2,480 | 2,567 | 2,572 | 2,738 | 2,829 | 2,741 | 2,829 |       |       |
| Two years later                 | 9,025  | 2,264 | 2,363 | 2,453 | 2,513 | 2,542 | 2,696 | 2,816 | 2,758 |       |       |       |
| Three years later               | 9,032  | 2,244 | 2,367 | 2,422 | 2,487 | 2,515 | 2,689 | 2,810 |       |       |       |       |
| Four years later                | 8,999  | 2,213 | 2,330 | 2,379 | 2,468 | 2,498 | 2,686 |       |       |       |       |       |
| Five years later                | 8,998  | 2,181 | 2,289 | 2,355 | 2,455 | 2,474 |       |       |       |       |       |       |
| Six years later                 | 9,076  | 2,141 | 2,261 | 2,348 | 2,437 |       |       |       |       |       |       |       |
| Seven years later               | 9,086  | 2,120 | 2,252 | 2,335 |       |       |       |       |       |       |       |       |
| Eight years later               | 9,049  | 2,104 | 2,243 |       |       |       |       |       |       |       |       |       |
| Nine years later                | 9,074  | 2,087 |       |       |       |       |       |       |       |       |       |       |
| Ten years later                 | 9,121  | •     | •     |       | •     |       | •     | •     | •     | •     | •     |       |



|   |       |       |       |       | 2014  |       |       |       |       |       | d     | contracts |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------|
| Current estimate of total claims costs    | 9,121 | 2,087 | 2,243 | 2,335 | 2,437 | 2,474 | 2,686 | 2,810 | 2,758 | 2,829 | 2,795 | 34,575    |
| Total disbursed                           | 6,617 | 1,897 | 2,022 | 2,083 | 2,180 | 2,184 | 2,361 | 2,409 | 2,304 | 2,241 | 1,559 | 27,856    |
| Provision reported in the balance sheet   | 2,504 | 191   | 221   | 252   | 257   | 290   | 325   | 402   | 454   | 588   | 1,236 | 6,719     |
| of which established vested annuities     | 1,390 | 73    | 80    | 77    | 70    | 59    | 75    | 65    | 62    | 47    | 10    | 2,009     |
| Provision for claims-<br>adjustment costs |       |       |       |       |       |       |       |       |       |       |       | 269       |
| Total provision reported in the BS        |       |       |       |       |       |       |       |       |       |       |       | 6,988     |

ANNUAL REPORT

## Life insurance

### Change in liabilities arising from other than unit-linked insurance and investment contracts

| EURm                          | Insurance contracts | Investment contracts | Total |
|-------------------------------|---------------------|----------------------|-------|
| At 1 Jan. 2014                | 3,924               | 4                    | 3,928 |
| Premiums                      | 148                 | 1                    | 149   |
| Claims paid                   | -397                | -0                   | -397  |
| Expense charge                | -36                 | -                    | -36   |
| Guaranteed interest           | 131                 | -                    | 131   |
| Bonuses                       | 0                   | -                    | 0     |
| Portfolio transfers           | 1,337               | -                    | 1,337 |
| Other                         | -48                 | -0                   | -48   |
| At 31 Dec. 2014               | 5,061               | 4                    | 5,065 |
| Reinsurers' share             | -3                  | -                    | -3    |
| Net liability at 31 Dec. 2014 | 5,058               | 4                    | 5,062 |

| EURm                          | Insurance<br>contracts | Investment contracts | Total |
|-------------------------------|------------------------|----------------------|-------|
| At 1 Jan. 2013                | 4,065                  | 6                    | 4,071 |
| Premiums                      | 159                    | 0                    | 159   |
| Claims paid                   | -396                   | -1                   | -396  |
| Expense charge                | -37                    | -0                   | -37   |
| Guaranteed interest           | 139                    | 0                    | 139   |
| Bonuses                       | 3                      | 0                    | 3     |
| Other                         | -11                    | -1                   | -12   |
| At 31 Dec. 2013               | 3,924                  | 4                    | 3,927 |
| Reinsurers' share             | -3                     | -                    | -3    |
| Net liability at 31 Dec. 2013 | 3,921                  | 4                    | 3,925 |

# Change in liabilities arising from unit-linked insurance and investment contracts

| EURm           | Insurance<br>contracts | Investment contracts | Total |
|----------------|------------------------|----------------------|-------|
| At 1 Jan. 2014 | 3,095                  | 1,522                | 4,617 |
| Premiums       | 513                    | 448                  | 961   |

|                 | 2014 |       |       | contracts |
|-----------------|------|-------|-------|-----------|
|                 |      |       |       |           |
| Claims paid     |      | -191  | -294  | -485      |
| Expense charge  |      | -39   | -21   | -60       |
| Other           |      | 220   | 59    | 279       |
| At 31 Dec. 2014 |      | 3,599 | 1,714 | 5,312     |
|                 |      |       |       | _         |
| At 1 Jan. 2013  |      | 2,665 | 1,168 | 3,833     |
| Premiums        |      | 469   | 440   | 909       |
| Claims paid     |      | -173  | -172  | -345      |
| Expense charge  |      | -36   | -18   | -54       |
| Other           |      | 169   | 104   | 274       |
| At 31 Dec. 2013 |      | 3,095 | 1,522 | 4,617     |

The liabilities at 1 Jan. and at 31 Dec. include the future bonus reserves and the effect of the reserve for the decreased discount rate. The calculation is based on items before reinsurers' share. A more detailed specification of changes in insurance liabilities is presented in Group's Risk Management.

| EURm  | 2014  | 2013  |
|---|-------|-------|
| Insurance contracts   |       |       |
| Liabilities for contracts with discretionary participation feature (DPF)    |       |       |
| Provision for unearned premiums   | 2,625 | 1,969 |
| Provision for claims outstanding  | 2,434 | 1,948 |
| Liabilities for contracts without discretionary participation feature (DPF) |       |       |
| Provision for unearned premiums   | -     | 0     |
| Provision for claims outstanding  | -     | 1     |
| Total   | 5,059 | 3,918 |
| Assumed reinsurance   |       |       |
| Provision for unearned premiums   | 1     | 4     |
| Provision for claims outstanding  | 0     | 2     |
| Total   | 2     | 5     |
| Insurance contracts total   |       |       |
| Provision for unearned premiums   | 2,626 | 1,973 |
| Provision for claims outstanding  | 2,434 | 1,951 |
| Total   | 5,061 | 3,924 |
| Investment contracts  |       |       |
| Liabilities for contracts with discretionary participation feature (DPF)    |       |       |
| Provision for unearned premiums   | 4     | 4     |
| Liabilities for insurance and investment contracts total                    |       |       |
| Provision for unearned premiums   | 2,631 | 1,976 |
| Provision for claims outstanding  | 2,434 | 1,951 |
| Life insurance total  | 5,065 | 3,927 |
| Reinsurers' share   |       |       |
| Provision for claims outstanding  | -3    | -3    |

Investment contracts do not include a provision for claims outstanding.

Liability adequacy test does not give rise to supplementary claims.



2014 contracts

Exemption allowed in IFRS 4 *Insurance contracts* has been applied to investment contracts with DPF or contracts with a right to trade-off for an investment contract with DPF. These investment contracts have been valued like insurance contracts.

| EURm         | 2014   | 2013   |
|--------------|--------|--------|
|              |        |        |
| Group, total | 14,248 | 13,427 |